



GRANTS OFFICE

## COMPANY OVERVIEW

### THE NATION'S LEADER IN GRANTS INTELLIGENCE

Grants Office will help you become more successful at obtaining grant dollars from federal, state and foundation sources. Whether you work for an organization that applies for grants, or for a company whose goods or services are purchased with grant dollars, you know the challenges and benefits associated with getting projects funded. Navigating this complex process requires a thorough understanding of the funding landscape. Even the most experienced organizations can benefit from the help of the true industry expert.

Grants Office is your source for grants intelligence. Our years of day-to-day experience with every facet of grants have given us unmatched industry knowledge. We have developed a range of services that can help you with every aspect of obtaining and administering grant funding. Through everything we do, we have the ability to simplify the process, enabling you and your organization to do greater things with grant dollars.

**For non-profits and municipalities.** You may have employees who work full-time at obtaining grants—perhaps you are even one of those people. If so, Grants Office can help you to do that job with greater efficiency and effectiveness than ever before. Through our services, we can help you to find grants more quickly, discover grants you may be overlooking, identify the best grants to pursue, write better grant applications, and administer grant dollars more effectively.

**For industry clients.** You work hard at helping your customers find grants to purchase your products and services. Grants Office gives you ways to dramatically increase your effectiveness. We track thousands of grants across every industry sector. We understand how funding can be used, and we work with your sales team and your customers to maximize their budgets and minimize their out of pocket expenses. Every step of the way, we support your goal of helping your customers get the most funding and the best equipment and services available.

### HOW OUR EXPERIENCE CHANGES THE GRANT PROCESS.

Whether you've successfully obtained grants before or are just beginning to educate yourself on grant funding, it's important to understand how our 14 years of experience in working with grants enhances the process for you.

- **We track thousands of grants.** Grants Office tracks more grants than any other service of its kind. We know what grants are out there, and we provide this information to you through personal contact with our expert grants

development consultants and through web-enabled services such as our UPstream™ Online Knowledge Base and Grants Tracking System.

- **We understand how grant dollars can be used.** Often, grant dollars offered in one sector can be effectively put to use in another. We can help you obtain grants from sources that you may never have considered before.
- **We know the challenges and pitfalls of the process.** We have created services that help you in the ways you need it most: Managing the process. Creating reports. Providing daily updates. Educating departments and customers. By using some or all of our services, you can dramatically increase your results while simplifying your efforts.

### QUICK SERVICE SUMMARY

Grants Office simplifies and empowers your efforts at each stage of the grant process. Our services include:

- UPstream™ gives you daily updates on all the latest grants, lets you customize your searches, and helps you manage the grant process for your whole organization.
- Our Get in the Game™ Program helps organizations get up to speed quickly with a fully customized program that takes you from initial planning to creation of a grant proposal.
- GOstream™ lets you add up-to-date grants information to your company or organization web site, helping your customers and members keep track of funding sources relevant to their needs.
- Grantwriting services let you take advantage of the most successful and experienced grantwriters in the industry.
- Grants Administration helps you manage your grant after it's awarded, so you can stay in compliance and put your dollars to use effectively.
- .Info web sites provide detailed information on selected grant programs—like Homeland Security or Firefighter grants—and give your organization the opportunity to sponsor them.

Grants Office can help you to be more effective at obtaining grants. We can simplify the process. We can give you the confidence of knowing the industry's top experts are working for you.

